



No. 1-1/2020-R&C [CFA]

Dated: 23-09-2022

Circular R&C-CFA No. 46/22-23

Subject: Bundled WiFi ONT with FTTH connections in selected PAN India Bharat Fibre Broadband plans under committed payment options in all circles.

1. In order to offer Bundled WiFi ONT, following has been decided by the competent authority:

a) **Offering bundled WiFi ONT with FTTH connections in selected PAN India Bharat Fibre Broadband plans under committed payment options in all circles. Details are as below:**

(i) **For main land telecom circles/metro districts:**

S. No.	Fixed Monthly Charges (FMC) of PAN India FTTH plan (in Rs.)	Committed period	Type of WiFi ONT provided by TIPs to Customers
1	599/799/999/1499	6 months	Single Band WiFi ONT
2	599/799/999/1499	12 months	Dual Band WiFi ONT

(ii) **For A&N Circle:** Same as Para-1(a) above except plan of Rs. 599/- per month.

b) **Applicable committed charges of plan, revenue share to TIPs & BSNL, schedule of payment and one time support for WiFi ONT are as per Annexure - 1 (a) & (b) for main land telecom circles/metro districts and (c) & (d) for A&N telecom circle. Criteria for the same in A&N circle is similar to mainland except charges of OTT Rs. 96/- per month per subscriber for Disney Hotstar premium subscription in plan '850GB CS363' @ Rs. 1499/-.**

c) **Above charges are excluding GST.**

d) **Since above bundled WiFi ONT is available with committed plans, therefore, no refund will be made in case of disconnection within committed period.**

e) **No other discount/offer shall be clubbed with this offering. However, installation charges for such connections shall be as per prevailing scheme.**

f) **WiFi ONT shall be supplied directly to customer by partner without additional cost and at the time of surrender of connections, the ONT will be the sole property of TIP. All the supports required by the Customer w.r.t. ONT shall be provided by TIP.**

g) **The quantum of realized revenue with 'OTT' service providers shall be shared as per agreement.**

h) **Customers may be advised to opt Dual Band WiFi ONT to get optimum bandwidth under Fibre connections.**

2. The circles shall ensure to comply with all regulatory requirements including on line reporting to TRAI and also update the circle website.

3. **Above instructions shall be effective from 01-10-2022 in all circles.**

4. This circular is issued based on the approval of Competent Authority in CFA cell e-file No. BSNLCO-CFAO/11(13)/3/2020-CFA. For any query/clarification in this regard, matter may be taken up with CFA Section, BSNL Corporate Office, Janpath, New Delhi-110001 (Phone No. 011-23710497 and Fax No. 011-23734052).


AGM (RM-I)-CFA [LA]

To

All Heads of Telecom Circles/Metro Telecom Districts, BSNL.

Copy to:

1. CMD, BSNL.
2. Director (CFA / CM / ENT / HR / FIN), BSNL Board.
3. CGM (NCNGN), BSNL- for information.
4. All Tariff committee members [GM (NWP-CFA)/GM (CFA)/Sr.GM (Finance)-CFA], C.O., BSNL.
5. GM (CFA), C.O., BSNL w.r.t case mark: BSNLCO-CFAO/11(13)/3/2020-CFA carrying the approval of the Competent Authority in the matter.
6. GM (CIT), C.O., BSNL – for placement on BSNL Website.
7. AD OL, C.O., BSNL for Hindi version.
8. CGM (ITPC), BSNL (Pune) for necessary changes in CDR/billing systems.
9. CGM (BBNW), BSNL.
10. Director General P&T audit, Shyam Nath Marg, Near Old Secretariat, Delhi-110 054.
11. Secretary, TRAI.
12. Guard File.



DM (T&C)-CFA

a) Bundled single band WiFi ONT under six monthly committed plan in main land telecom circles/metro districts:

S. No.	Name of Plan	Fibre Basic Plus (in Rs.)	Fibre Value (in Rs.)	Super Star Premium Plus (in Rs.)	Fibre Premium Plus OTT (in Rs.)	
1	Plan Monthly Charges (FMC)	599	799	999	1499	
2	Half Yearly Committed Plan	Charges without any discount [6xFMC]	3594	4794	5994	8994
3		Revenue after deduction of OTT subscription (if applicable) [SN2-corresponding OTT charges as bundled]	3594	4794	4200*	7656*
4		Revenue after deduction of 8% License Fee [SN3-0.08xSN3]	3306	4410	3864	7044
5	If charges for support of Single band WiFi ONT is		1600	1600	1600	1600
6	Revenue share in 6 monthly plan to TIP as per Fibre Policy without considering any support (up to 50%) [SN4/2]		1653	2205	1932	3522
7	Revenue share of Partner if support of Rs.1600 is considered [(SN4-SN5)/2]		853	1405	1132	2722
8	Total Payable amount when support is considered [SN5+SN7]		2453	3005	2732	4322
9	Revenue share during First committed period of 6 months	One Time Support against WiFi Single Band ONT to be paid by BSNL in first month [SN8-SN6]	800**	800**	800**	800**
10		Monthly Revenue share for 6 months from 1st month to 6th month (to be paid month on month basis) [(SN8-SN9)/6]	276	368	322	587
11		Total amount to be paid to TIP for first 6 months including one time support for ONT [SN9+6 x SN10]	2453	3005	2732	4322
12		Net revenue earned by BSNL from this customer for first 6 months [SN4-SN11]	853	1405	1132	2722
Total Revenue Share of BSNL and Partner (Exclusive of GST) after deduction of License Fee & OTT charges for First Committed Period [SN11+SN12]			3306	4410	3864	7044

* OTT charges are Rs. 299/- per month per subscriber under Rs. 999/- plan /- and Rs. 223/- per month per subscriber under Rs. 1499/- plan.

**No such charges to be paid after first committed period for the same connection.

Above figures are rounded off to zero decimal points.

b) Bundled dual band WiFi ONT under annual committed plan in main land telecom circles/metro districts:

S. No.	Name of Plan	Fibre Basic Plus (in Rs.)	Fibre Value (in Rs.)	Super Star Premium Plus (in Rs.)	Fibre Premium Plus OTT (in Rs.)	
1	Plan Monthly Charges (FMC)	599	799	999	1499	
2	Yearly Committed Plan	Charges without any discount (12xFMC)	7188	9588	11988	17988
3		Revenue after deduction of OTT subscription (if applicable) [SN2 - corresponding OTT charges as bundled]	7188	9588	8400*	15000*
4		Revenue after deduction of 8% License Fee [SN3-0.08xSN3]	6613	8821	7728	13800
5	If charges for support of Dual band WiFi ONT is		2500	2500	2500	2500
6	Revenue share for Annual plan to TIP as per Fibre Policy without considering any support (up to 50%) [SN4/2]		3306	4410	3864	6900
7	Revenue share of Partner if support of Rs. 2500 is considered [(SN4-SN5)/2]		2056	3160	2614	5650
8	Total Payable amount to TIP when support is considered [SN5+SN7]		4556	5660	5114	8150
9	Revenue share during First committed period of 12 months	One Time Support against WiFi Dual Band ONT to be paid by BSNL in first month [SN8-SN6]	1250**	1250**	1250**	1250**
10		Monthly Revenue share for 12 months from 1st month to 12th month (to be paid month on month basis) [(SN8-SN9)/12]	276	368	322	575
11		Total amount to be paid to TIP for first 12 Months including One time support for ONT [SN9+12xSN10]	4556	5660	5114	8150
12		Revenue earned by BSNL from this customer for first 12 months [SN4-SN11]	2056	3160	2614	5650
Total Revenue Share of BSNL and Partner (Exclusive of GST) after deduction of License Fee & OTT charges for First Committed Period [SN11+SN12]			6613	8821	7728	13800

*OTT charges are Rs. 299/- per month per subscriber under 999/- plan and Rs. 249/- per month per subscriber under 1499/- plan.

**No such charges to be paid after first committed period for the same connection.

Above figures are rounded off to zero decimal points.

c) **Bundled single band WiFi ONT under six monthly committed plan in A&N telecom circle:**

S. No.	Name of Plan	200GB CS330 (in Rs.)	400GB CS341 (in Rs.)	850GB CS363 (in Rs.)	
1	Plan Monthly Charges (FMC)	799	999	1499	
2	Half Yearly Committed Plan	Charges without any discount [6xFMC]	4794	5994	
3		Revenue after deduction of OTT subscription (if applicable) [SN2-corresponding OTT charges as bundled]	4794	5994	8418*
4		Revenue after deduction of 8% License Fee [SN3-0.08xSN3]	4410	5514	7745
5	If charges for support of Single band WiFi ONT is		1600	1600	1600
6	Revenue share in 6 monthly plan to TIP as per Fibre Policy without considering any support (up to 50%) [SN4/2]		2205	2757	3872
7	Revenue share of Partner if support of Rs.1600 is considered [(SN4-SN5)/2]		1405	1957	3072
8	Total Payable amount when support is considered [SN5+SN7]		3005	3557	4672
9	Revenue share during First committed period of 6 months	One Time Support against WiFi Single Band ONT to be paid by BSNL in first month [SN8-SN6]	800**	800**	800**
10		Monthly Revenue share for 6 months from 1st month to 6th month (to be paid month on month basis) [(SN8-SN9)/6]	368	460	645
11		Total amount to be paid to TIP for first 6 months including One time support for ONT [SN9+6xSN10]	3005	3557	4672
12		Net revenue earned by BSNL from this customer for first 6 months [SN4-SN11]	1405	1957	3072
Total Revenue Share of BSNL and Partner (Exclusive of GST) after deduction of License Fee & OTT charges for First Committed Period [SN11+SN12]		4410	5514	7745	

*OTT charges are Rs. 96/- per month per subscriber in 850GB CS363 @ Rs. 1499/- plan.

**No such charges to be paid after first committed period for the same connection.

Above figures are rounded off to zero decimal points.

d) **Bundled dual band WiFi ONT under annual committed plan in A&N telecom circle:**

S. No.	Name of Plan	200GB CS330 (in Rs.)	400GB CS341 (in Rs.)	850GB CS363 (in Rs.)	
1	Plan Monthly Charges (FMC)	799	999	1499	
2	Yearly Committed Plan	Charges without any discount (12xFMC)	9588	11988	
3		Revenue after deduction of OTT subscription (if applicable) [SN2 - corresponding OTT charges as bundled]	9588	11988	16836*
4		Revenue after deduction of 8% License Fee [SN3-0.08xSN3]	8821	11029	15489
5	If charges for support of Dual band WiFi ONT is	2500	2500	2500	
6	Revenue share for Annual plan to TIP as per Fibre Policy without considering any support (up to 50%) [SN4/2]	4410	5514	7745	
7	Revenue share of Partner if support of Rs.2500 is considered [(SN4-SN5)/2]	3160	4264	6495	
8	Total Payable amount to TIP when support is considered [SN5+SN7]	5660	6764	8995	
9	Revenue share during First committed period of 12 months	One Time Support against WiFi Dual Band ONT to be paid by BSNL in first month [SN8-SN6]	1250**	1250**	1250**
10		Monthly Revenue share for 12 months from 1st month to 12th month (to be paid month on month basis) [(SN8-SN9)/12]	368	460	645
11		Total amount to be paid to TIP for first 12 months including One time support for ONT [SN9+12xSN10]	5660	6764	8995
12		Revenue earned by BSNL from this customer for first 12 months [SN4-SN11]	3160	4264	6495
Total Revenue Share of BSNL and Partner (Exclusive of GST) after deduction of License Fee & OTT charges for First Committed Period [SN11+SN12]		8821	11029	15489	

*OTT charges are Rs. 96/- per month per subscriber in 850GB CS363@Rs. 1499/-plan.

**No such charges to be paid after first committed period for the same connection.

Above figures are rounded off to zero decimal points.