



Dated: 18 /08/2022

To,

Chief General Managers
All Telecom Circles/Districts
BSNL

Sub: - Clarifications- "CM-Sales & Distribution Policy-2018".

Based upon queries received from the circles, Competent Authority has approved the following clarifications/modification regarding exemption to MSE bidders in CM-Sales & Distribution Policy-2018-

A new Clause – **Exemption to MSE bidders** , be inserted in the existing CM-S&D Policy 2018/EOI as given below –

- a. MSE(Micro & small Enterprise) registered under Udyam Registration are eligible to avail the benefits (w.r.t. Tender/EOI/**RFP** Fee and EMD/bid security/**purchase preference**) as per policies of the Government from time to time .
- b. The tender/EOI/RFP documents shall be issued free of cost to MSE(Micro & small Enterprise) on production of current and valid UdyamRegistration certificate.
- c. MSE(Micro & small Enterprise) shall be exempted from payment of EMD/bid security/**purchase preference** on production of current and valid Udyam Registration certificate.
- d. Exemptions shall be granted to MSE bidder on production of requisite proof in respect of valid certification from MSE for the tendered item. It may be noted that exemption will not be granted to MSE bidder if traded items/services are offered and exemption shall be considered only if the offered items/services are being manufactured/rendered by the MSE bidder themselves.
- e. PBG is required to be submitted by MSE bidders also.

Note: UAM (Udyog Aadhar Memorandum), indicating category as Micro or Small, may also be accepted, alongwith Udyam , for extending exemptions from Tender Fee & EMD to Micro & Small Enterprises (MSEs), with the condition that UAM should be valid (verifiable from MSME website), as on date of opening of the bids by Purchaser.

18.08.2022

MILIND BAGADDEO
DGM (S&M-CM)

Copy to:-

1. PGM (Dev), ITPC Hyderabad
2. PGM (ERP), ALTTC, Ghaziabad
3. PGM/GM, All nodal centers.
4. M/s Pyro