



# SANCHAR NIGAM EXECUTIVES' ASSOCIATION

CENTRAL HEAD QUARTERS

All Communications  
to the General Secretary

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General Secretary  
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To,

Shri. P. K. Purwar ji,  
CMD BSNL,  
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H.C. Mathur Lane, Janpath, New Delhi 110001

**No. SNEA CHQ/Corr/GoI/2022-23**

**Dated 11<sup>th</sup> August 2022.**

**Sub: Congratulations and thanks for the great and grand efforts taken for getting support from the Government of India under revival Package 2.0.**

**Respected Sir,**

We, on behalf of more than 12000 members of Sanchar Nigam Executives' Association and on my personal behalf, I as General Secretary SNEA, wholeheartedly congratulates you and entire BSNL Board along with officers under your able and valuable guidance for getting such a great and grand support of Rs 1.64 trillion from the Government of India for revival of BSNL and MTNL.

We all are aware that in today's scenarios, to get financial support from the Government of India to any PSU is such a difficult task. We feel proud that in such difficult situation, your leadership has given conclusive and final shape to such a grand package of Rs 164000 Crore thereby giving new life and energy to BSNL and its workforce. We have already conveyed thanks and gratitude in a meeting held by your honour with representatives of all Unions and Associations and today again we put on record the same.

We the executives in BSNL in general and SNEA members in particular are really feeling proud and enlightened by the support extended by the Government of India with revival Package 2.0 at the time when BSNL is moving ahead with certain positive growth as per support extended by the Government of India in 2019 through revival package 1.0 which is still partially implemented. We are confident that on receipt and practical utilisation of this Revival Package 2.0, BSNL will definitely flourish under your able leadership and it will surely be a profit making PSU in days to come.

This package 2.0 will surely help BSNL to improve its services and meet the high expectations of customers which is the need of time. We also understand the needs of performance by all and hence request to take care of certain issues for best performance by BSNL workforce as expected by you as head of BSNL Family and Hon MoC. We have listened to the speech of Hon. MoC in HOCC Meeting wherein he has extended solid support to BSNL for its growth and is expecting from BSNL executives for giving their best to BSNL.

But unfortunately, out of his entire address by Hon. MOC in HOCC of BSNL, the print and social media has made headlines of this speech as threatening by MOC to BSNL employees as "**Perform or Perish**". We can understand the activities of the media but we are surprised to see that some of Circle Heads are also stressing only the point of "**Perform or Perish**" when they are aware about the critical situation in field units due to non-availability of funds for the last few years.

Perform or perish under 56 (J) has been part of our jobs in DoT/BSNL, and it is not new to executives in BSNL, hence it will be better if Circle/BA Heads stop writing such letters and take their teams into confidence and actual non performers are identified even after providing required support to them.

It is to bring to the kind notice that the address of Hon. MoC has a majority of points in support of BSNL but majority of positive points/messages are not taken note and only **“Perform or Perish”** is stressed while passing this message down the line. Due to this red tape approach, unfortunately a very clear, sound and positive message given by Hon. MoC about solid support by GOI to BSNL, performance and future of BSNL, about positive growth of BSNL in a time bound manner etc are missing which is a matter of concern.

We are confident that all these issues will be taken care of by your good office and certain Circle/BA Heads creating unwanted pressure in the name of perform or perish will stop doing so. We expect they will actually work in coordination and team spirit by motivating executives with assurance of resolution of critical issues faced by field units so as to achieve the goal of positive growth of BSNL as announced by Hon. MoC.

We are of the opinion that as seen in the past, just writing letters from Head of Circle/BA Heads and the approach to project that executives and non-executives of BSNL are not working is not correct and is not the solution to meet high expectations of the Government of India. This will not help in moving ahead but it will continue to be hurdle and if below level officers also work in similar manner and pass on message down the line with red tape approach “Perform or Perish” and respond to these Circle/BA Heads in similar manner of writing letter just mentioning critical issues and asking for solution then entire energy will be wasted in correspondence only and again we will not be moving ahead.

We hereby expect the proactive steps and approach from all Circle Heads for resolution of issues/ difficulties shared by field units to BA /SSA Heads and resolving such BA/ SSA level issues at Circle level or even to get the solution by taking it up with BSNL CO. We also request to have binding instructions to all Vertical Heads at BSNL CO and all Circle Offices and their officers respectively to respond the queries, difficulties and issues raised by Circle Heads and BA Heads and the issues raised are resolved at shortest possible time with maximum limit of one weeks and issues pending for more than one week should be reviewed by the concerned Directors of BSNL Board. Such cordial and harmonious working with a time bound approach will definitely speed up the growth of BSNL and we believe that required working relations with a time bound approach will be established in BSNL under your able leadership.

With this support by GOI, with the steps taken by you as Head of BSNL, we the members and leaders of SNEA are ready to come forward and continue to contribute the growth of BSNL with more energy and strength and only required on our part is that minimum required infra and financial support is extended in time to the executives working in the field units and somewhat relief in smooth and fearless operations of different tenders in BSNL. We will also continue to discuss the issues at different levels and unresolved issues will be definitely brought to the notice of higher Offices/ Officers including your good office.

We are confident that with such proactive steps, by BSNL management, we the executives of BSNL will meet the operational parameters and will be in position to provide world class Telecom Services at every nook and corner of India by which the executives will regain their social status and BSNL will get back its glorious customer base.

Sir, on behalf of thousands of the Officers in BSNL, I as General Secretary of SNEA, once again wholeheartedly convey sincere thanks and gratitude from bottom of my heart **to your Honour as CMD BSNL, Secretary DoT and his team and Hon. MoC, MoSC and in turn the Government of India headed by Hon. PM of India.** We assure that we the officers of BSNL will firmly stand behind you in building the trust shown by Hon. MOC on BSNL and its workforce so as to make BSNL profit making as per target assigned by Hon. MOC. **We only request to have an active mechanism to resolve the issues faced by field units, Circle and stand behind them firmly to Perform to the expectations of all.**

Once again congratulating you and the entire team of BSNL officers under your able leadership, we are optimistic that minimum required support to the executives in field units is extended to perform to the expectations of Hon. MoC and The Government of India.

With Warm Regards,

Sincerely Yours,

Sd/-

**M. S. Adasul**  
**General Secretary**  
**SNEA CHQ, New Delhi.**

**Copy to:**

1. Hon. MOC, GOI, Sanchar Bhavan, Ashoka Road, New Delhi for kind information please.
2. Secretary DoT, Sanchar Bhavan, Ashoka Road, New Delhi for kind information please.