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भारत संचार निगम लिमिटेड
(भारत संचार का उपक्रम)
BHARAT SANCHAR NIGAM LIMITED
(A Govt. of India Enterprise)

No. : BSNLCO-EBII/24(13)/1/2025-EB-II

Dated: 03-04-2025

**The Chief General Managers,
All Territorial and Non-Territorial Circles,
BSNL.**

Subject: BSNL Skill Development and Empowerment Policy-2025 "Kaushalam"- opportunity to tie-up for conducting BSNL skill development and empowerment related works for external entities on revenue sharing basis.

Bharat Sanchar Nigam Limited (BSNL) has a rich legacy of expertise in imparting high-quality skill development & Empowerment training in the field of telecommunications, information technology, HR, Management etc. with state-of-the-art training centres facilities such as the Advanced Level Telecom Training Centre (ALTTC) in Ghaziabad, BRBRAIT, Jabalpur and several regional training institutes across India.

BSNL aims to establish a strong presence in the Skill Development & Empowerment development initiatives leveraging its infrastructures spread across country. This field is vast growing in view of expansion in Telecom/IT field and has good potential for BSNL. There is a large fund allocated by Govt. for Skill Development and empowerment activities as well as in Corporate under CSR activities.

To achieve this and deliver comprehensive solutions, BSNL Skill Development and Empowerment Policy-2025 "Kaushalam" has been approved by BSNL Management on the recommendations of a committee formed for the purpose. Copy of "Kaushalam"- BSNL Skill Development and Empowerment Policy-2025 is enclosed as Annexure-I for further necessary action and adoption.

Based upon the policy guidelines of "Kaushalam"- BSNL Skill Development & Empowerment Policy- 2025, a draft EOI for Empanelment of SSP/SDP under BSNL Skill Development and Empowerment Policy-2025 is enclosed as Annexure-II.

The Circles are requested to give wide publicity of KAUSHALAM policy, have meetings' with potential customers to grab business and empanel SSP/SDP by floating EOI, as per draft EOI document attached for executing the same, as per requirement of acquired business.


03/04/2025
(Umesh Khichi)
PGM (EB-II)

Encl: As above

Copy To:

1. PPS to CMD BSNL, for kind information of CMD BSNL.
2. PPS to Director (Enterprise/ CFA/ CM/ HR/ Finance) BSNL, for kind information of Directors.
3. CGM ITPC for incorporating this business in EB Portal as an Emerging EB business.
4. PGM Corp-Mktg, BSNLCO for preparation of Commercial Materials and Social Media Content for wide publicity.